

Newcastle Intermediaries

Large Loans Lending Policy

Who we are

Our aim is to support the intermediary market and we truly want to help you help your customers. We are the intermediary arm of Newcastle Building Society, the 8th largest building society in the UK and the largest in the North East.

As a regional building society, we have the ability to assess each case individually, giving you and your customers a personal service, whilst having a wealth of experience in intermediary lending, and can be relied upon to deliver services that meet the needs of you and your customers.

How we can help your customers looking for Larger Loans

Our Large Loans proposition is designed to enable us to support your customers with their mortgage needs.

Our Policy

Loan to Value (LTV)

Our maximum LTV is set out in the table below:

Loan Amount	LTV
£500,001 - £1,000,000	80%
£1,000,001 - £1,500,000	75%
£1,500,001 - £2,000,000	65%

Income Multiple Caps

Our maximum income multiple is up to 5.75 at underwriters discretion.

Loan Amount	Income Multiple
£500,001 - £1,500,000	Up to 5.5 at underwriters discretion
£1,500,001 - £2,000,000	Up to 5.25 at underwriters discretion

Overtime / Bonus / Commission income

We can take up to 100% of frequent payments (Overtime / Bonus / Commission) where:

- Paid Monthly as evidenced on last three months consecutive payslips AND;
- Year to date earnings on payslips must show these payments have been consistent.

We can take 100% of less frequent bonus payments where:

- A two year track record is available via the last two P60s;
- Gross income, including bonus, must be in excess of £100,000

Repayment options

We can accept Interest Only loans where:

1. Maximum LTV on Interest Only is 75% with maximum of 80% overall (subject to maximum loan size / LTV above);
2. We will accept Downsizing via Sale of Property where Interest Only exposure is capped at 50% LTV and must have a minimum of £150,000 equity on completion: and
3. All other acceptable forms of repayment would need to match current lending policy, this includes:
 - Endowment Plan(s) using the midpoint projection
 - Pension Plan(s) where term cannot exceed retirement age
 - PEPS
 - Investments (ISA's / Bond's / Unit Trusts)
 - Share portfolio where current value of portfolio is sufficient to repay loan
 - Regular bonus payments (bonus must be established as part of income verification)
 - Sale of investment property
 - Regular overpayments (either monthly or via periodic lump sum repayments)

More information on our Large Loans lending policy and products can be found on our website at:

www.newcastleis.co.uk/large-loans-lending-policy.aspx

Dedicated Service

- Telephone helpline: **0345 606 6668**
 - Criteria: lines open Monday to Friday 9am to 6pm
 - Case shaping: lines open Monday to Friday 9am to 5pm
 - Case updates: lines open Monday to Friday 8am to 6pm
- Case Ownership from receipt to offer
- Full BDM support

newcastleis.co.uk

